

**PERRY COUNTY BOARD OF COMMISSIONERS  
MINUTES  
SPECIAL MEETING  
OCTOBER 27, 2017**

The Perry County Board of Commissioners met at 8:00 a.m. as was duly advertised. All three commissioners (President Larry R. James, Bill Amos and Randy Kleaving) were in attendance. A media representative from the *Perry County News* was also present along with County Administrator Teresa Kanneberg.

The meeting opened with the Pledge of Allegiance.

This meeting is a follow up on the Broker presentations at the October 24, 2017 meeting.

Larry said that the Trustees of the Health Insurance and the Commissioners felt like we need to make a change in brokers for 2018. Randy spoke up saying that the Commissioner's job is for the taxpayer's money, employees and the County's money. In this situation, we have to look at everything. We have to do what is right for the County and the employees.

Pete Franzman, Franzman Insurance, attended the meeting. He commented saying that the County does not have time to put out for specs and quotes. He encouraged the Commissioners that rather than make a rush decision, renew with him again for 2018. He said they need to take a step back, in June or August of 2018; you need to start getting quotes and brokers. He also said we need to have specs to get apples to apples coverage. That is the fair thing to do to have quotes for comparative prices. Pete also mentioned several other different things that need to be done or changed. Larry said the Commissioners tried to take this approach last year and it was too late. That is why this year we were advised that the first step was to have a brokers meeting and decide who that would be to help the County along.

Randy spoke up saying that for the Wellness program, we need to do more for the benefit of the employees. Pete came back saying that our hospital is capable of doing more. There was more controversy on benefits and services between Pete and the Commissioners. Randy and Larry both finally spoke up telling Pete that he has done a good job for the County over these past several years. Bill said he agreed with the other two. He would like to look at this as a one year trial, if it doesn't work, then we could come back.

Randy commented saying this was not a personal decision to change, but a business one for the County. We have tried everything before we needed to cut benefits and raise premiums. The County is spending an extra \$500,000.00 this year above the appropriated amounts. He said we are trying to do what we can to help the employees. We need to pick a broker today so they can start working on getting quotes.

Larry said that he was sold on APEX's program. Other counties have been with them for 3 years and are very happy. Randy said we need to try APEX.

Randy made the motion to go with APEX as the broker for 2018, it is a one year deal and to our quotes, and we can pull anytime. Larry seconded the motion. Motion carried 3-0. The contracts have to be approved by legal counsel.

Auditor Pam Goffinet will send out letters to the other brokers on the Commissioners decision.

Teresa announced that the next meeting of the Board of Commissioners will be held on Monday, November 6, 2017 at 6:00 p.m.

The meeting ended in open session at 8:30 a.m.

Minutes approved this 19<sup>th</sup> day of December, 2017.

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Larry R. James

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Randy Kleaving

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Bill Amos